

# Contract User Guide for FAC88

## FAC88: Lawns & Grounds, Equipment, Parts and Services Statewide Contract

UPDATED: 5/24/2018

<b>Contract #:</b>	FAC88
<b>MMARS MA #:</b>	FAC88*, FAC88LEASE*
<b>Initial Contract Term:</b>	12/01/2014-11/30/2016
<b>Maximum End Date:</b>	Three (2) year extensions to 2020
<b>Current Contract Term:</b>	12/01/2016-11/30/2018
<b>Contract Manager:</b>	Gayle Gionet, 617-720-3381, <a href="mailto:Gayle.Gionet@mass.gov">Gayle.Gionet@mass.gov</a>
<b>UNSPSC Codes:</b>	21-10-00 Agricultural and forestry and landscape machinery and equipment, 30-12-00 Roads and landscape

\*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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## Contract Summary

This is a Statewide Contract for a large variety of Lawns and Grounds Equipment, Parts and Services which are available from a broad selection of authorized dealers representing various manufacturers. Equipment includes but is not limited to in general terms, utility tractors, attachments for utility tractors, lawn mowers (walk behinds, riders, tractors, commercial front mowers and slope mowers), walk behind snow throwers, hand held two cycle equipment (chain saws, brush saws, trimmers, edger, leaf blowers and similar equipment, replacement engines, shredder/chippers, and roto-tillers).

Commercial grade battery electric lawn equipment has been added to the contract as of 5/1/18.

## Contract Categories

This contract includes 13 categories of products/services as listed below:

Category 1:	Tractor up to 50HP-100HP
Category 2:	Tractor Accessories
Category 3:	Lawnmowers
Category 4:	Lawnmower Accessories
Category 5:	Utility vehicles, Golf Carts, Snowmobiles and Related Accessories
Subcategory 5A:	Allows for leasing and rental terms for products in Category 5
Category 6:	2 Cycle/4 Cycle Power Equipment
Category 7:	Snow Blowers and Related Accessories
Category 8:	Replacement Small Engines
Category 9:	Rototillers/wood chippers/stump grinders/specialty power equipment
Category 10:	Skid steer loaders and accessories
Category 11:	Utility trailers and related accessories (includes trailer light package, which consists of license brackets and lights for public roads)
Category 12:	Ice Re-surfacers
Category 13:	Commercial Grade Battery Electric Lawn Equipment

## Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products. The statewide contract covers a broad array of equipment, parts & services available through various authorized dealers of listed manufacturers.

**Competitive Pricing** – The Strategic Sourcing Services Team (SSST) has awarded the contract to those contractors who provided the most competitive pricing and/or discounts for the manufacturers being offered. Additional discounts are available, such as prompt pay discount, volume and or dock delivery discounts. This information may be found in the attachment tab of each contractors PO entitled "Contractors Award Information."

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**Selection of Environmentally Preferable Equipment** – The contract includes environmentally preferable equipment options such as equipment that uses alternative fuel (e.g. compressed natural gas, battery powered electric), offers an opportunity for reduced fuel usage, or provides other environmental benefits. The SSST recently added commercial grade battery electric lawn equipment which adheres to strict environmental, technical and health specifications. See the [Environmentally Preferable Products](#) section below for additional information on this option.

## Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, Request for Responses (RFR), specifications, price sheets, spreadsheet of awarded vendors' contact information and awarded categories, and other attachments, visit [COMMBUYS.com](http://COMMBUYS.com) and search for FAC88 to find related Master Blanket Purchase Order (MBPO) information or link to [PO-15-1080-OSD01-OSD10-00000003434](#).
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

## Who Can Use This Contract

### Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

### Eligible Entities

Please see the standard list of Eligible Entities on our [Who Can Use Statewide Contracts](#) webpage.

## Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract.

## Pricing, Quote and Purchase Options

### Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- Purchases made through this contract will be direct, outright purchases
- Under **Category 5A only** this contract includes leasing/rental of Utility vehicles, Golf Carts, Snowmobiles and Related Accessories.

### Pricing Options

- **Discount off of Manufacturers Suggested Retail Price (MSRP):** Contract pricing is a specified discount off of the MSRP catalog price. Contract discounts and other pricing published under the contract represents "ceiling" or "not-to-exceed" pricing, and may be further negotiated.

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## Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found by in the Vendors' Award Summary attachment in COMMBUYS. Buyers can reference the [vendor information](#) page below, where links to all the vendors MBPO's are provided.

## Setting up a COMMBUYS Account

COMMBUYS is the Commonwealth's electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or [COMMBUYS@state.ma.us](mailto:COMMBUYS@state.ma.us).

When contacting a vendor on statewide contract, always reference FAC88 to receive contract pricing.

## Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

## How to Purchase From the Contract

- **Solicit quotes and select and purchase quoted item in COMMBUYS**

This COMMBUYS functionality provides a mechanism to easily obtain quotes, as specified by the Contract. The buyer would create a Release Requisition, and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected vendors to request quotes.

For a description of how to complete this purchase in COMMBUYS, visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section, and choose the *How to Create a Solicitation Enabled Bid Using a Release Requisition* job aid or one of the quick reference guides.

- **Directly purchase a non-fixed price item (\$0 line item) through COMMBUYS**

Once a price is determined (see Quotes section for guidance) the ordering process is as follows:

- Initiate a new requisition
- Search for an item in the description (Use FAC88)
- Select the vendor you will be placing an order with
- Select the appropriate category catalog line item
- Enter the unit price and total price
- Attach the vendor quote
- Submit for approval

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## Obtaining Quotes

Contract users should always reference FAC88 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

For orders up to \$10,000 Eligible Entities may purchase directly from the vendor of their choice without requesting multiple quotes. Although not required, OSD strongly encourages Eligible Entities to request pricing and service information from multiple contractors.

For orders over \$10,000 Eligible Entities are required to solicit at least three (3) quotes from contractors listed to determine which contractor can provide the best value for the services being purchased. All that is required is that departments contact the three (3) contractors for quotes; you are not required to receive responses from all three (3) contacted contractors.

For Lease/Rental Category 5A, Eligible Entities may purchase directly from the vendor of their choice without requesting multiple quotes. Although not required, OSD strongly encourages Eligible Entities to request pricing and service information from multiple contractors.

For Category 12 Ice Resurfacers, there is only one awarded vendor (Zamboni). Eligible Entities may purchase directly from this vendor without soliciting quotes.

For a full description of how to complete a quote in COMMBUYS visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section, and choose the *How to Create a Solicitation Enabled Bid Using a Release Requisition* job aid.

## Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor. For buyers utilized Subcategory 5A for leasing/rental of Utility vehicles, Golf Carts, Snowmobiles and Related Accessories use FAC88Lease\* MA.

## Environmentally Preferable Products

The contract provides environmentally preferable equipment such as equipment that uses alternative fuel (e.g. compressed natural gas, battery powered electric) which offers an opportunity for reduced environmental, health, and costs.

## Commercial Grade Battery Electric Lawn Equipment

The SST recently added commercial grade battery electric mowers, blowers and other handhelds, and qualified four (4) vendors that meet the identified specific criteria which distinguishes high-quality commercial battery-powered electric equipment. These specifications may be viewed in the *FAC88 Specifications Commercial Electric Lawns and Grounds Equipment, 2/20/2018* document found [PO-15-1080-OSD01-OSD10-00000003434](#). The specifications include, but are not

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limited to, battery type, safety, training and educating of workers and management on the proper operation, handling, charging, storage of the equipment, and proper recycling/repurposing of used batteries. Some of the benefits of battery electric equipment include:

Environmental benefits:

- Helping the Commonwealth meet its environmental goals in climate change, clean air, and toxics use reduction
- Reduction in carbon emissions, toxic exposure, air pollution, hazardous waste and spills
- Reduction in noise pollution and nuisance complaints
- Reduction in wildlife and habitat exposure to toxic emissions, excessive noise, and ground-sourced particulates
- Does not contribute to smog

Health benefits:

- Reduction in worker exposures to toxic emissions, excessive noise, excessive vibrations, and ground-sourced particulates
- Reduction in public exposure to toxic emissions, excessive noise, and ground-sourced particulates

Cost benefits:

- Avoided fuel costs
- Lower maintenance costs
- The possibility for extended work hour options and holiday operation due to lower noise levels

For more information contact Julia Wolfe, Director of Environmental Purchasing, at [Julia.wolfe@mass.gov](mailto:Julia.wolfe@mass.gov).

## Shipping/Delivery/Returns

All equipment pricing includes FOB delivery to ordering facility. Delivery MUST be made as agreed upon by the ordering department. No request for extra delivery costs will be honored. All equipment must be delivered assembled, serviced, oiled and ready for immediate use, unless otherwise requested by the purchasing department. Liability for product delivery remains with the contractor until properly delivered and signed for in accordance with the purchasing department and the Commonwealth Terms & Conditions.

Contract users must not accept the delivery of any product that is visibly damaged. Product must be inspected upon receipt of delivery. If a product fails inspection by the receiving facility, the product must be rejected and the contractor(s) must replace the product immediately at no additional expense to the facility.

## Additional Information/FAQs

### Fuel Surcharge Provisions

Contractors cannot charge any additional fuel surcharges on any order received from eligible entities under this statewide contract.

### Operating Manuals

Operating manuals MUST be provided by the contractor for all equipment purchased under this contract.

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### Loaner Equipment

If the time for warranty or service repairs exceed the specified time, the contractors shall provide equivalent loaner equipment upon request by the customer. Loaner equipment shall be provided at no cost, including shipment to the customer's location and return of loaner equipment to the contractor.

### Trade-Ins

Trade-ins are authorized under this contract provided that the entities involved have adhered to their state surplus property guidelines for turn-in or disposal of the equipment. Entities must refer to their state surplus agencies for further guidance on the proper procedures for their guidelines.

Contractors that have agreed to accept trade-ins must negotiate in good faith with the eligible entity trade in value at the time of trade in. Contractors MUST accept Lawns and Grounds Equipment, etc. trade-ins that are an equal of the product being purchased ONLY.

### Recalls

In the event of a manufacturer's recall, contractors will be responsible for contacting those user departments that are affected by the recall and the contractor will be responsible for providing and replacing any defective parts of the manufacturer at no additional cost to the Commonwealth.

Cancellations: User department(s) and/or contractor(s) must provide, at a minimum, at least 48 hours cancellation notice of any equipment being purchased under the awarded contract.

### Geographical Service Area

Vendors offer statewide coverage.

### Product Specifications, including Environmental Standards and Requirements

Products provided by contractors MUST be commercial grade and meet all Federal, State and local standards for quality and safety requirements. Products not meeting these standards will be deemed unacceptable and will be returned to the contractor at no charge to the Commonwealth.

All applicable products provided by contractors under the terms of the contract MUST bear Material Safety and Data Sheet (MSDS) and label as required by law.

All products in Category 13: Commercial Grade Battery Electric Lawn Equipment must adhere to all of the technical and environmental specifications outlined in attachment ***FAC88 Specifications Commercial Electric Lawns and Grounds Equipment 2 20 18*** found in the Master Blanket Purchase order [PO-15-1080-OSD01-OSD10-00000003434](#).

### Warranties

Warranties are based on commercial use minimum of one (1) year commercial use warranty except all equipment and batteries for Category 13: Commercial Grade Battery Electric Lawn Equipment are to be commercial use minimum of two (2) years for the commercial use warranty.

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## Other Discounts

For all Discount information below please reference the Vendors' Award Summary attachment in COMMBUYS. Buyers can reference the [vendor information](#) page below, where links to all the vendors MBPO's are provided.

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Contractor.
- **Volume Discounts:** Available from some Contractors – discount is negotiated and/or provided to buyer if a certain volume of product or service is purchased and can be found attached to the vendors' Master Blanket Purchase Order (MBPO).
- **Dock Delivery Discount:** Available from some Contractors – discount is provided if product is delivered directly to the loading dock and can be found attached to the vendors Master Blanket Purchase Order (MBPO).

## Lease and Rental Category 5A

### Returning Equipment at the End of Lease/Rental

It is the responsibility of the Eligible Entity to schedule the return of the equipment and it is the Contractor's responsibility to pick-up the equipment within 10 business days of the scheduled return at no cost to the Eligible Entity. If the equipment is not picked-up within 10 business days of the scheduled return, a charge of \$50 per business day per unit may be assessed upon the Contractor for each day the equipment remains on the Eligible Entity's premises, which the Eligible Entity may deduct from any outstanding charges or collect if no outstanding charges exist.

### Upgrade or Replacement of Non-Defective Equipment

During Period of Term Lease or Rental: During the period of a Term Lease or Rental, an Eligible Entity and the Contractor may negotiate an upgrade to or replacement of equipment with a newer model, higher performance or equipment better suited to the Eligible Entity's business needs. The Eligible Entity shall not be charged any penalties, an acceleration of Term Lease or Rental fees, or other charges for a negotiated upgrade or replacement of contract equipment. If there is a balance on the term lease or rental of the current equipment prior to an upgrade or replacement request, the Eligible Entity and the Contractor must negotiate the "buyout" cost that would be incorporated in the term lease or rental payment of the upgrade or replacement equipment.

## Performance and Payment Time Frames Which Exceed Contract Duration

**Subcategory 5A ONLY** - All term leases, rentals, maintenance or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each

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written agreement). No written agreement shall extend more than four years beyond the current contract term of this Statewide Contract as stated on the [first page](#) of this contract user guide. No new leases, rentals, maintenance or other agreements for services may be executed after the Contract has expired.

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## Strategic Sourcing Team Members

Betty Fernandez	Operational Services Division (OSD)
Catherine Morse	Operational Services Division (OSD)
Donald Staffiere	Dept. of Correction (DOC)
Joseph Suppa	Dept. of Conservation & Recreation (DCR)
Ken Urato	Dept. of Transportation (DOT)

## Strategic Sourcing Team Members Category 13

### Commercial Grade Battery Electric Lawn Equipment:

Julia Wolfe	Operational Services Division (OSD), Environmental Purchasing
Trey Gowdy	Massachusetts Dept. of Energy Resources (DOER)
Jamie L. Banks	Quiet Communities, Inc.
Rick Reibstein	Quiet Communities, Inc.
Gayle Gionet	Operational Services Division (OSD)

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## Vendor List and Information\*

Please reference the Vendor Contact Information Excel file in the Conversion Vendor \*\* (link in table below) for a breakdown of the Vendors awarded categories. Reference the Award Summary Sheets in each Vendor's MBPO for Price information including % off, PPD, Dock Delivery, etc.

Vendor and Contract Categories	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
**[Conversion Vendor] [Master MBPO] (All contract documents)	<a href="#">PO-15-1080-OSD01-OSD10-00000003434</a>	N/A	N/A	N/A	N/A	N/A
146 Supply Center Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003010</a>	VC6000164669 Line 1	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Brian Boria	508-865-3800	<a href="mailto:brianb@146supply.com">brianb@146supply.com</a>
Ahearn Equipment Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002946</a>	VC6000173371 Line 2	10 Days 1% 15 Days 1% 20 Days 0% 30 Days 0%	Donna Ahearn	508-885-7085	<a href="mailto:dahearn@ahearnequipment.com">dahearn@ahearnequipment.com</a>
Ariens Company	<a href="#">PO-14-1080-OSD01-OSD10-00000002931</a>	VC6000255641 Line 38	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 0%	David Ramirez	334-477-1952	<a href="mailto:dramirez@ariens.com">dramirez@ariens.com</a>
Bacher Corp. of Connecticut	<a href="#">PO-14-1080-OSD01-OSD10-00000002943</a>	VC6000200610 Line 3	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	James Viggiano	860-627-5924	<a href="mailto:bacherofficemgr@sbcglobal.net">bacherofficemgr@sbcglobal.net</a>

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Bobcat Company/ Clarke Equipment Co.	<a href="#">PO-15-1080-OSD01-OSD10-00000003663</a>	VC0000170911 Line 39	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Randy L. Fuss	701-241-8746	<a href="mailto:randy.fuss@doosan.com">randy.fuss@doosan.com</a>
Bobcat of Boston, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002947</a>	VC6000165828 Line 14	10 Days 3% 15 Days 2% 20 Days 0% 30 Days 0%	Candice Bamberg	978-664-3727	<a href="mailto:candicebobcat@yahoo.com">candicebobcat@yahoo.com</a>
Bobcat of Greater Springfield/Bobcat of Connecticut Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002927</a>	VC6000200702 Line 15	10 Days 2% 15 Days 2% 20 Days 2% 30 Days 2%	Matt Stack	413-746-4647	<a href="mailto:matts@bobcatct.com">matts@bobcatct.com</a>
Boston Lawnmower Company, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002928</a>	VC6000183683 Line 4	10 Days 1% 15 Days 0.50% 20 Days 0.25% 30 Days 0%	David Kennedy	508-898-3500	<a href="mailto:dkennedy@bostonlawnmower.com">dkennedy@bostonlawnmower.com</a>
Boyden & Perron Garage, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002940</a>	VC6000158724 Line 16	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Karen Washburn	413-253-7358	<a href="mailto:salesdept@boydenandperron.com">salesdept@boydenandperron.com</a>
C & J Equipment, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002942</a>	VC6000164847 Line 17	10 Days 0% 15 Days 0% 20 Days 1% 30 Days 0%	Charles Hannoosh	978-658-2022	<a href="mailto:channoosh@cjequip.com">channoosh@cjequip.com</a>
C.N. Wood Co., Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002958</a>	VC6000160109 Line 7	10 Days 1.25% 15 Days 1% 20 Days 0.75% 30 Days 0.50%	Tom Fiore	781-935-1919	<a href="mailto:tfiore@cn-wood.com">tfiore@cn-wood.com</a>
Carey Auto Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003468</a>	VC0000435389 Line 35	10 Days 4% 15 Days 3% 20 Days 2% 30 Days 1%	Michael J Carey	781-582-1378	<a href="mailto:careyauto@comcast.net">careyauto@comcast.net</a>

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Vendor and Contract Categories	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Casons Equipment	<a href="#">PO-14-1080-OSD01-OSD10-00000002962</a>	VC6000192849 Line 5	10 Days 2% 15 Days 1% 20 Days 0.5% 30 Days 0%	Laura Cason	978/459-6852	<a href="mailto:lcason@casonsequipment.com">lcason@casonsequipment.com</a>
Chadwick-BaRoss, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002926</a>	VC6000005030 Line 6	10 Days 1% 15 Days 0.5% 20 Days 0% 30 Days 0%	Daniel Rott	978-479-5192	<a href="mailto:rott@chadwick-baross.com">rott@chadwick-baross.com</a>
Cleaves Company, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002933</a>	VC6000171822 Line 18	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 0%	Lenny Cleaves	781-449-0833	<a href="mailto:lenny.cleaves@cleavesco.com">lenny.cleaves@cleavesco.com</a>
Country Club Enterprises, LLC	<a href="#">PO-14-1080-OSD01-OSD10-00000002952</a>	VC6000188233 Line 8	10 Days 1% 15 Days 0.5% 20 Days 0 % 30 Days 0%	Jenna McDonald	800-662-2585 Ext.024	<a href="mailto:jmcDonald@cceggolfcars.com">jmcDonald@cceggolfcars.com</a>
Deere & Company	<a href="#">PO-14-1080-OSD01-OSD10-00000002960</a>	VC6000239345 Line 9	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 0%	Rich Williford	919-720-2749	<a href="mailto:willifordrichardA@johndeere.com">willifordrichardA@johndeere.com</a>
Five Star Golf Cars & Utility Vehicles, LLC	<a href="#">PO-14-1080-OSD01-OSD10-00000002935</a>	VC0000768134 Line 40	10 Days 1% 15 Days 0.5% 20 Days 0.25% 30 Days 0.12%	Doug Hopper	508-563-9300	<a href="mailto:doug@fivestargolfcars.com">doug@fivestargolfcars.com</a> ; <a href="mailto:steve@fivestargolfcars.com">steve@fivestargolfcars.com</a>
IBC Offshore, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002950</a>	VC0000407868 Line 19	10 Days 2% 15 Days 1.5% 20 Days 1% 30 Days 0.5%	Amy Lincoln	781-294-8132	<a href="mailto:ibcoffshore@verizon.net">ibcoffshore@verizon.net</a>
Jacobsen Professional Lawn Care/Dixie Chopper	<a href="#">PO-15-1080-OSD01-OSD10-00000004617</a>	VC0000786444 Line 42	10 Days 2% 15 Days 2.5% 20 Days 2.75% 30 Days 2.85%	Art Petrone	704-564-7959	<a href="mailto:apetrone@textron.com">apetrone@textron.com</a>

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KPM Exceptional LLC	<a href="#">PO-14-1080-OSD01-OSD10-00000002954</a>	VC0000401739 Line 20	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	David Dollard	973-584-5400 Ext.121	<a href="mailto:david@kpmedi.com">david@kpmedi.com</a>
Mayer Power Products, Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003016</a>	VC0000757282 Line 32	10 Days 1% 15 Days 0.5% 20 Days 0% 30 Days 0%	Michael Duchemin	978-768-6999	<a href="mailto:michaeld@mayertree.com">michaeld@mayertree.com</a>
MB Tractor and Equipment/Summa Humma	<a href="#">PO-14-1080-OSD01-OSD10-00000002929</a>	VC6000065877 Line 21	10 Days 0.75% 15 Days 0% 20 Days 0% 30 Days 0%	Zachary J. Langlois	603-382-5031	<a href="mailto:zacharyl@mbtractor.com">zacharyl@mbtractor.com</a>
Mean Green Products, LLC	<a href="#">PO-18-1080-OSD03-SRC3-13385</a>	VC0000984004 Line 45	10 Days 1% 15 Days 1% 20 Days 0% 30 Days 0%	Joe Conrad	513-738-4736	<a href="mailto:joe@meangreenproducts.com">joe@meangreenproducts.com</a> ; <a href="mailto:chris@meangreenproducts.com">chris@meangreenproducts.com</a>
Morgan Power Equipment Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003467</a>	VC6000173159 Line 36	10 Days 1% 15 Days 1% 20 Days 1% 30 Days 1%	Karen Salters	781-293-9361	<a href="mailto:ksalters@morganpower.com">ksalters@morganpower.com</a>
Moridge Manufacturing, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002939</a>	VC0000755628 Line 33	10 Days 2.0% 15 Days 1.5% 20 Days 0% 30 Days 0%	Brent Dobson	620-345-8621	<a href="mailto:bdobson@grasshoppermower.com">bdobson@grasshoppermower.com</a>
Moffett Turf Equipment, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002953</a>	VC0000522188 Line 10	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Patti Nicosia	585-334-0100	<a href="mailto:pnicosia@mte.us.com">pnicosia@mte.us.com</a>
New England Golf Cars, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002957</a>	VC6000179833 Line 22	10 Days 1% 15 Days 1% 20 Days 1% 30 Days 1%	Karen Cookson	508-336-4285	<a href="mailto:kccook415@aol.com">kccook415@aol.com</a>

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OPERATIONAL SERVICES DIVISION

Vendor and Contract Categories	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Norfolk Power Equipment, Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003011</a>	VC6000166371 Line 11	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Carolyn Coulter	508-384-0011	<a href="mailto:carolync@norfolkpower.com">carolync@norfolkpower.com</a>
Northland Industrial Truck Co., Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002955</a>	VC6000168994 Line 23	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 2%	Dianne Smolinsky	978-658-5900	<a href="mailto:Dianne.smolinsky@nitco-lift.com">Dianne.smolinsky@nitco-lift.com</a>
Orlando's Garage (Ultra Automotive Inc.)	<a href="#">PO-18-1080-OSD03-OSD03-13344</a>	VC0000984006 Line 44	10 Days 4% 15 Days 3% 20 Days 2% 30 Days 0%	Daniel Gardner	508-384-3317	<a href="mailto:orlandosgarage@comcast.net">orlandosgarage@comcast.net</a>
Padula Bros., Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002949</a>	VC6000175538 Line 24	10 Days 2% 15 Days 1% 20 Days 0% 30 Days 0%	Michelle Sticklor	978-537-3356	<a href="mailto:bryanm@padbros.com">bryanm@padbros.com</a>
Richey and Clapper, Inc.	<a href="#">PO-15-1080-OSD01-OSD10-00000003013</a>	VC6000160262 Line 26	10 Days 0.5% 15 Days 0.25% 20 Days 0% 30 Days 0%	Rebecca Devine	978-443-1333	<a href="mailto:Rebecca.devine@richeyandclapper.com">Rebecca.devine@richeyandclapper.com</a>
Schmidt Equipment, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002948</a>	VC6000158797 Line 27	10 Days 0.25% 15 Days 0% 20 Days 0% 30 Days 0%	Michael Marchand	508-987-8786 Ext. 239	<a href="mailto:marchand@schmidtequipment.com">marchand@schmidtequipment.com</a>
Southworth Milton, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002959</a>	VC6000062191 Line 13	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Tom Benedetti Jr.	774-258-1636	<a href="mailto:tom_benedetti@miltoncat.com">tom_benedetti@miltoncat.com</a>
Stewart's Power Equipment, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002956</a>	VC6000010077 Line 12	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 1%	Kaitlyn Joyce	781-767-3544	<a href="mailto:k.stewartspower@gmail.com">k.stewartspower@gmail.com</a>

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Vendor and Contract Categories	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Suzuki of Western Mass., Inc. dba Allpower	<a href="#">PO-14-1080-OSD01-OSD10-00000002932</a>	VC6000161995 Line 28	10 Days 2% 15 Days 1% 20 Days 1% 30 Days 0%	Daniel J. D'Arcy	413-467-3499	<a href="mailto:ddarcy@allpowersales.com">ddarcy@allpowersales.com</a>
Taplin Yard, Pump and Power Equipment/MJAGS	<a href="#">PO-14-1080-OSD01-OSD10-00000002930</a>	VC0000391449 Line 29	10 Days 0.25% 15 Days 0.10% 20 Days 0% 30 Days 0%	Matthew Jagodowski	413-781-4352	<a href="mailto:Matt@fctaplin.com">Matt@fctaplin.com</a>
Tri-County Contractors Supply, Inc.	<a href="#">PO-14-1080-OSD01-OSD10-00000002951</a>	VC6000158573 Line 30	10 Days 2% 15 Days 1% 20 Days 0% 30 Days 0%	Robert H. Clark, Jr.	413-733-5189	<a href="mailto:rclarkjr@tricountycontractors.com">rclarkjr@tricountycontractors.com</a>
Turf Products LLC	<a href="#">PO-14-1080-OSD01-OSD10-00000002944</a>	VC6000200163 Line 25	10 Days 0.5% 15 Days 0% 20 Days 0% 30 Days 0%	Ed Lockard	869-253-7905	<a href="mailto:elockard@turfproductscorp.com">elockard@turfproductscorp.com</a>
Venture Products, Inc. (VENTRAC)	<a href="#">PO-14-1080-OSD01-OSD10-00000002934</a>	VC0000765285 Line 34	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 1%	Angela Whitty	330-683-0075	<a href="mailto:whitty@vermeernortheast.com">whitty@vermeernortheast.com</a>
Vermeer Northeast/NYNE Equipment LLC	<a href="#">PO-14-1080-OSD01-OSD10-00000002941</a>	VC0000765746 Line 37	10 Days 1% 15 Days 1% 20 Days 0.5% 30 Days 0%	Ryan Vienneau	800-333-4183	<a href="mailto:ryanvi@myvne.com">ryanvi@myvne.com</a>
Frank J Zamboni & Co Inc	<a href="#">PO-17-1080-OSD03-SRC02-9470</a>	VC6000265083 Line 43	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 0%	Doug Peters	800-926-2664 Ext.111	<a href="mailto:doug@zamboni.com">doug@zamboni.com</a>

\* Note that COMMBUYS is the official system of record for vendor contact information.

\*\* [The Conversion Vendor MBPO] [The Master MBPO] is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.]

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## FAC88 VENDOR CONTRACT CATEGORY LISTING: Lawns and Grounds Equipment, Parts and Services

Vendor Name	Category 1 Tractor up to 50HP-100HP	Category 2 Tractor Accessories	Category 3 Lawnmowers	Category 4 Lawnmower Accessories	Category 5 Utility vehicles, Golf Carts , Snowmobiles and Related Accessories	Category 5A Leasing/Rental Utility vehicles, Golf Carts , Snowmobiles and Related Accessories2	Category 6 2 Cycle/4 Cycle Power Equipment	Category 7 Snow Blowers and Related Accessories	Category 8 Replacement Small Engines	Category 9 Roto-tillers/wood chippers/stump grinders/specialty power equipment	Category 10 Skid Steer Loaders and Accessories	Category 11 Utility Trailers and Related Accessories	Category 12 Ice Resurfacers	Category 13 Battery Powered Equipment
146 Supply Center Inc.	X	X	X	X	X		X	X	X	X	X	X		
Ahearn Equipment Inc	X	X	X	X	X		X	X	X	X	X	X		
Ariens Company	X		X	X	X		X	X		X				
Bacher Corp. of Connecticut	X	X	X	X			X	X		X	X	X		
Bobcat Company/ Clarke Equipment Company					X						X			
Bobcat of Boston, Inc.					X						X	X		
Bobcat of Greater Springfield/Bobcat of Connecticut Inc.		X					X			X	X	X		
Boston Lawnmower Company, Inc.	X	X	X	X	X		X	X	X	X	X			X
Boyden & Perron Garage, Inc.	X		X				X	X		X				
C & J Equipment, Inc.	X	X	X	X	X		X	X	X	X	X	X		
C.N. Wood Co., Inc.	X	X		X				X		X				
Carey Auto Inc	X	X	X		X		X			X		X		
Cason Equipment	X	X	X	X	X		X	X	X	X	X	X		X
Chadwick-BaRoss, Inc.	X										X			
Cleaves Company Inc.										X				
Country Club Enterprises, LLC					X	X								
Deere & Company	X	X	X	X	X			X						
Five Star Golf Cars & Utility Vehicles, LLC					X	X								
IBC Offshore, Inc.												X		
Jacobsen Professional Lawn Care/Dixie Chopper	X		X											

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## FAC88 VENDOR CONTRACT CATEGORY LISTING: Lawns and Grounds Equipment, Parts and Services

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KPM Exceptional LLC	X	X	X	X						X				
Mayer Power Products, Inc.							X							
MB Tractor and Equipment/Summa Humma	X	X	X		X		X	X	X	X	X			
Mean Green Products LLC														X
Morgan Power Equipment Inc.	X	X	X	X			X	X	X	X	X	X		
Mordige Manufacturing, Inc.	X		X	X										
Moffett Turf Equipment, Inc.	X	X	X	X	X		X	X	X	X	X	X		
New England Golf Cars, Inc.					X	X								
Norfolk Power Equipment Inc.	X	X	X	X	X		X	X	X	X	X	X		
Northland Industrial Truck Co., Inc.					X						X			
Ultra Automotive Inc. / dba Orlandos Garage														X
Padula Bros., Inc.	X	X	X	X	X		X	X	X	X	X	X		
Richey and Clapper, Inc.			X	X			X	X	X	X	X	X		
Schmidt Equipment, Inc.										X	X			
Southworth Milton, Inc.	X										X	X		
Stewart's Power Equipment, Inc.	X		X	X			X	X		X				
Suzuki of Western Mass., Inc. dba Allpower	X	X	X	X	X		X	X	X	X	X	X		

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## FAC88 VENDOR CONTRACT CATEGORY LISTING: Lawns and Grounds Equipment, Parts and Services

Vendor Name	Category 1 Tractor up to 50HP-100HP	Category 2 Tractor Accessories	Category 3 Lawnmowers	Category 4 Lawnmower Accessories	Category 5 Utility vehicles, Golf Carts , Snowmobiles and Related Accessories	Category 5A Leasing/Rental Utility vehicles, Golf Carts , Snowmobiles and Related Accessories2	Category 6 2 Cycle/4 Cycle Power Equipment	Category 7 Snow Blowers and Related Accessories	Category 8 Replacement Small Engines	Category 9 Roto-tillers/wood chippers/stump grinders/specialty power equipment	Category 10 Skid Steer Loaders and Accessories	Category 11 Utility Trailers and Related Accessories	Category 12 Ice Resurfacers	Category 13 Battery Powered Equipment
Taplin Yard, Pump and Power Equipment/MJAGOS	X	X	X	X	X		X	X	X	X				
Tri-County Contractors Supply, Inc.	X	X	X	X	X		X	X	X	X	X	X		
Turf Products LLC	X	X	X	X	X			X		X				
Venture Products, Inc. (VENTRAC)	X	X	X	X				X		X				
Vermeer Northeast/NYNE Equipment LLC										X	X	X		
Frank J Zamboni & Co Inc													X	

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